



Lobbying Home Phone Call Basics

1. Write a loose script so you stay on track.
2. Make the call.
3. Be sure to introduce yourself and indicate whether you have spoken before
4. Thank him or her for supporting an issue in the past, etc.
5. Ask how much they know about the issue you are calling about if needed provide them with more background.
6. Ask if there are questions. Answer the ones you can, tell him or her you will write an email within 24 hours with answers, etc.
7. Ask directly how they would vote on the issue.
8. If not supportive, provide additional supportive information.
9. Thank him or her for taking the time to talk to you.
10. Write the Legislator a follow up email thanking him or her for taking the time to visit with you and providing a fact sheet that includes the position you want him or her to take with supportive evidence.